

# CMI LEVEL 7 IN PROFESSIONAL CONSULTING

Q U A L I F I C A T I O N F A C T S H E E T

## QUALIFICATION PURPOSE

The CMI Level 7 Qualifications in Professional Consulting have been developed by Chartered Management Institute (CMI) in cooperation with the Institute of Consulting (IC).

These qualifications are designed for Professional Consultants who want to develop their strategic skills with consulting such as organisational structure and culture, entry and diagnosis, communicating strategies for consulting and group dynamics and facilitating skills.

## QUALIFICATION CODES

CMI CODE	QUALIFICATION TITLE	QUALIFICATION REFERENCE NUMBER
7A26V2	CMI Level 7 Award in Professional Consulting	600/4452/4
7C26V2	CMI Level 7 Certificate in Professional Consulting	600/4611/9
7D26V2	CMI Level 7 Diploma in Professional Consulting	600/4453/6

## KEY DATES

These qualifications are regulated from 1st September 2012, which is their operational start date in Centres. The regulation date for these qualifications is 31<sup>st</sup> August 2018.

# RULES OF COMBINATION

## CMI Level 7 Award in Professional Consulting

Learners need to complete any combination of units to a minimum of 6 credits. The minimum Total Qualification Time is 60 hours, including 25 Guided Learning Hours.

UNIT NUMBER	UNIT NAME	CREDITS	GLH	TUT
Unit 7026	Organisational structure and culture	8	35	80
Unit 7027	Entry and diagnosis	9	40	90
Unit 7028	Group dynamics and facilitating skills	7	30	70
Unit 7029	Communication strategies for consulting	7	35	70
Unit 7030	Managing consultancy interventions	6	25	60
Unit 7031	Tools and techniques for effective consulting	9	35	90
Unit 7032	Managing the business of consulting	7	35	70

## CMI Level 7 Certificate in Professional Consulting

Learners need to complete any combination of units to a minimum of 13 credits. The minimum Total Qualification Time is 130 hours, including 55 Guided Learning Hours.

UNIT NUMBER	UNIT NAME	CREDITS	GLH	TUT
Unit 7026	Organisational structure and culture	8	35	80
Unit 7027	Entry and diagnosis	9	40	90
Unit 7028	Group dynamics and facilitating skills	7	30	70

Unit 7029	Communication strategies for consulting	7	35	70
Unit 7030	Managing consultancy interventions	6	25	60
Unit 7031	Tools and techniques for effective consulting	9	35	90
Unit 7032	Managing the business of consulting	7	35	70

### CMI Level 7 Diploma in Professional Consulting

Learners must complete all mandatory units to a total of 32 credits and three optional units to a minimum of 20 credits to achieve this qualification. The minimum Total Qualification Time is 520 hours, including 210 Guided Learning Hours.

UNIT NUMBER	UNIT NAME	CREDITS	GLH	TUT
<b>MANDATORY GROUP A</b>				
Unit 7026	Organisational structure and culture	8	35	80
Unit 7027	Entry and diagnosis	9	40	90
Unit 7030	Managing consultancy interventions	6	25	60
Unit 7031	Tools and techniques for effective consulting	9	35	90
<b>OPTIONAL GROUP B</b>				
Unit 7028	Group dynamics and facilitating skills	7	30	70
Unit 7024	Professional practice	6	20	60
Unit 7025	Professional development in consulting	7	35	70
Unit 7032	Managing the business of consulting	7	35	70
Unit 7029	Communication strategies for consulting	7	35	70

---

Unit 7002V1	Developing performance management strategies	7	25	70
Unit 7006V1	Reviewing organisational strategy plans and performance	9	30	90
Unit 7009V1	Strategic project management	6	20	60
Unit 7010V1	Implementing organisational change strategies	7	25	70
Unit 7020V1	Leadership coaching and mentoring skills	7	30	70